



Naples

JOE PAVICH, JR.

He has an impressive family real estate lineage. He intuitively navigates the real estate market and with his savvy negotiation skills and vast portfolio of discerning clients, he has become one of Southwest Florida's top brokers. Joe Pavich, Jr. focuses on enduring principles and the integration of progressive techniques.

With fourteen successful years behind him, it's clear that Joe is driven, competitive and disciplined. And, for the past two years, he has achieved the highest sales in the nation for Realty World International.

Joe's client dedication shines through with his various accolades. He has received the "Best Realtor Award" for the past two years from the *News-Press*; the "Five-Star Customer Service Award" for the past six years from *Gulfshore Life Magazine*; and, "The Best of Estero & Bonita Springs Board of Realtors" for the highest sales consecutively – for almost a decade.

"I always want to learn. I'm never satisfied or complacent and I'm driven to succeed. Last year, I completed 75 real estate transactions; next year, I want to aim even higher."

On a personal level, Joe is a devoted husband and busy father of three children. Still, he finds the time to be a featured cast member on the Southwest Florida reality show, "Million Dollar Listings: Billionaire's Coast Naples" and "Better Health, Greater Wealth."

Today's buyers in Southwest Florida are overwhelmed with ascertaining values and benefits of Private Golf Equity neighborhoods versus non-golf lifestyle neighborhoods, community amenities and boat access. Joe steers his clients with a personable and established approach.

"I never *over* promise. I *over* deliver!"



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Pictured: Joe Pavich, Jr., Broker Associate

